

Rexel Atlantic Quarterly Market Newsletter

April 2022

A message from Nathan Salmon, General Manager

Moving into 2022 we had a sense of optimism that supply chain was catching up; forecasts showed that conditions were improving – that all changed and it appears as if we are in for another year of shortages, allocations, and price increases due to supply, commodities and macroeconomic variables. Rexel Atlantic continues to track supply and ensure we are leveraging our position to maintain stock levels to keep our customers working.

Atlantic Canada does not show any signs of slowing down and we will need to work together to manage the phenomenal growth we are experiencing. Here is to a year of prosperous partnerships and planning as we approach warmer days and positive market trends!

SHOP ONLINE 24 / 7 AT: atlantic.rexel.ca





Commodity UPDATE

COPPER AND ALUMINUM PRICING

Copper for the last month of Q1 2022 reached its highest level ever. Copper sits at (\$1,325/100Kg) as of March 28th, 2022.

Copper peaked at \$1,330/100Kg. Since March 1st, 2021 it is up 11%.

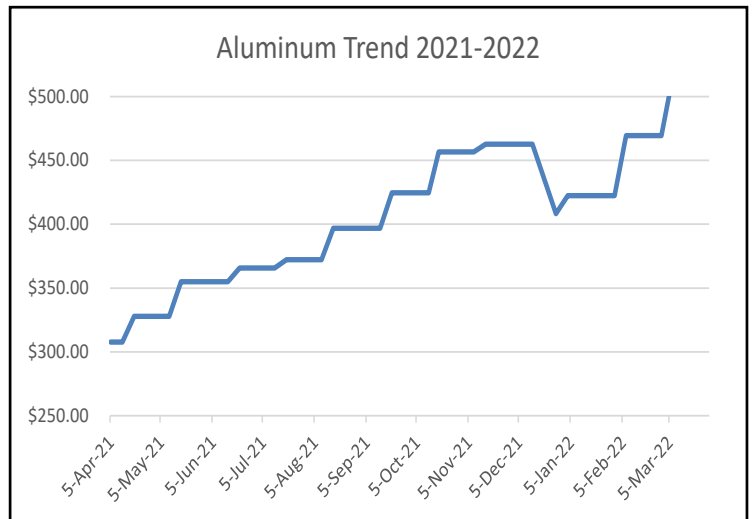
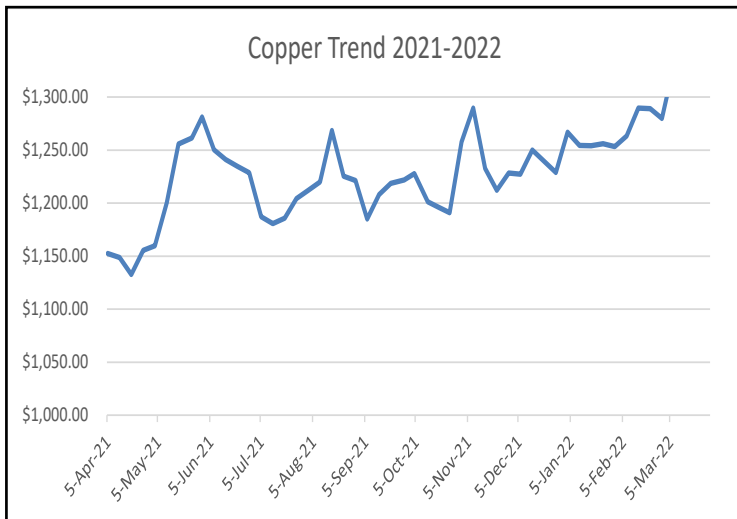
Aluminum is up by 57% at (\$516/100Kg) vs. April 1st 2021 at (\$327/100Kg). The Russia-Ukraine war (Russia is the 3rd largest producer of Aluminum) will have an impact on global supply of Aluminum. Aluminum is nearing record highs.

Continued high ocean freight costs, oil prices and logistical issues will persist throughout Q2 which will further enhance pricing pressures.

Plastics (Ethylene, PVC, Polypropylene) have doubled in cost from May 2020 to February 2022, this will put additional pressure on Copper and Aluminum wire sheathings.

Steel has almost doubled in price from May 2020 to February 2022. This will affect a variety of electrical product families.

(Sources: Nexans, Prysmian Group, Reuters)



Industry UPDATE



INDUSTRIAL



LIGHTING

Liteline Introduces OnCloud Certification Program

With the launch of Liteline OnCloud in February 2021, Liteline has been busy helping you create unique spaces with the integration of full color fixtures with wireless control. This year, they want to provide you with a way to become an OnCloud Expert.

“We’re happy to announce the launch of our OnCloud Certification Program that will help you gain a better understanding of the Liteline OnCloud Program, what it takes to set up a network for a Smart Home, and how to troubleshoot on site,” said Liteline via press release.

You can become fully Certified by completing all 6 training modules and passing (100%) their associated quiz. Modules will be released over the course of a few months with all courses available by the end of June.

Go [HERE](#) for more information

Source: Liteline

Price Increase

Intermatic – April 4th

Signify – April 19th

LEDVANCE – May 1st

Having a Hard Time Finding Variable Speed Drives?

Rexel Atlantic stocks everything from MicroDrives to 100 HP right here in Atlantic Canada.

Not only that, but you also get access to our drive’s specialists for pre and post sales application and technical support. And we can customize any drive for any situation, whether it is simple on-the-wall mounting or a complete configured solution with controls, disconnects, by-pass, NEMA 4X enclosure, reactors, etc.

- In-Stock delivery to 100 HP for VFDs
- In-Stock to 75 HP for Soft Starters
- Technical & Application knowledge
- Customization - Fractional to 1200 HP applications

Make [Rexel Atlantic](#) your first choice for VFDs.

Contact **Dave Myers (506 862 8072)** or **Randy Hayward (902 456 4958)** for more information.





Colocation / Multi-Bay Server Rack Cabinet CLC Series

UL2416 rated for 3,000 lbs (1,360 kg).

Static Load tested to 12,000 lbs (5,443 kg).

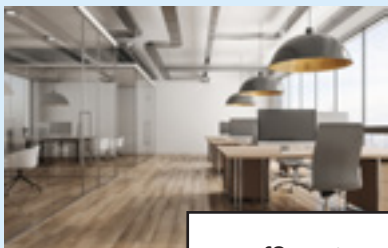
Featuring four (4) different bay configurations and several roof options. Whether you are leasing the space or want to restrict access to sections of your cabinet, the CLC Series is loaded with innovative features.

- 44U mounting height / available in 36", 42" and 48" depths.
- One single frame allows multiple bay configurations.
- Compatible with containment system & cable-trough accessories.
- Flush-mounted doors with locking swing handle.
- Side cable pass-thru knockouts.
- Optional solid side panels and interchangeable top panels.
- Top panels include opening for passive air chimney.



Hammond Manufacturing | www.hammg.com

UPCOMING PROJECTS



Office Fit-Ups
for Office Returns



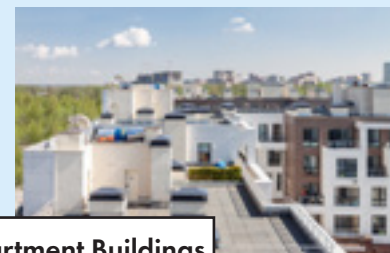
New Ronald
McDonald House
(South Street)



Residential
Developments



Institutional
Projects
(Dal, SMU, MSVU)



Apartment Buildings
(Multi
Dwelling Units)

SUPPLIER INCREASE NOTIFICATIONS

<u>Supplier</u>	<u>Notification Date</u>	<u>Price Increase Date</u>
Hubbell - Premise Copper Cable Pricing	15-Jan-22	1-Apr-22
Leviton		1-Apr-22
Belden Canada - Smart Buildings		1-Apr-22
Superior Essex		1-Apr-22
Techspan		1-Apr-22
Telus Superior Essex		1-Apr-22
Weidmuller Q2-2022 Eff Apr1-Jun30-2022		1-Apr-22
BELDEN CANADA	28-Feb-22	1-Apr-22
CLEARLINE TECHNOLOGIES		1-Apr-22
Emerson - Greenlee	1-Feb-22	1-Apr-22
PANDUIT		1-Apr-22
REVERSOMATIC MANUFACTURING LTD		1-Apr-22
Rittal		1-Apr-22
STANLEY BLACK & DECKER		1-Apr-22
Techspan	28-Jan-22	1-Apr-22
WITTENSTEIN		1-Apr-22
Intermatic		4-Apr-22
ABB	2-Feb-22	4-Apr-22
APPLETON MULTIPLIER		4-Apr-22
Legrand Canada (adore, Legrand, OnQ, Pass & Seymour)	7-Feb-22	11-Apr-22
ECM Industries	15-Feb-22	17-Apr-22
Hoffman		18-Apr-22
Eaton	4-Feb-22	18-Apr-22
nVent Hoffman	18-Feb-22	18-Apr-22
Ipex		1-May-22
Hubbell - Premise Copper Cable Pricing	15-Jan-22	1-May-22
nvENT Thermal		1-May-22
Superior Essex		2-May-22
Telus Superior Essex		2-May-22
Hubbell - Premise Copper Cable Pricing	15-Jan-22	1-Jun-22
Superior Essex		1-Jun-22
Telus Superior Essex		1-Jun-22

ON THE GO AT REXEL ATLANTIC

YOU'RE INVITED

To Attend the **Rexel Atlantic** "In-Tents" Industrial Event



Rexel, Fredericton, NS - April 26, 2022
Rexel, Saint John, NB - April 27, 2022
Rexel Dartmouth, NS - April 29, 2022

[CLICK HERE FOR
MORE INFORMATION](#)

APRIL 1 - JUNE 30



**EXCLUSIVE SAVINGS
ON KLEIN TOOLS**

**KLEIN
TOOLS**

REXEL

EXCLUSIVE SAVINGS ON KLEIN TOOLS
APRIL 1ST - JUNE 30TH
SHOP IN STORE OR ONLINE TO SAVE TODAY

**WE WANT YOUR FEEDBACK.
TAKE OUR SURVEY**

[CLICK HERE](#)

FILL OUT THE SURVEY FOR YOUR CHANCE TO WIN A GIFT CARD!

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