

# Do You Have a Strategy to Manage Your Critical Spares?

Don't wait until the day your production line goes down to realize that you don't have critical spares in place to quickly resume.

## Ask Yourself

- ☐ Do you have money tied up in excess and old inventory that can be better utilized?
- ☐ Are you confident that all of your critical spares have a complete warranty when you deploy them?
- ☐ Are you burdened with carrying costs of spares regardless of their use?

## Parts Management Agreements *explained*

You can reduce operating costs associated with spare parts inventory by implementing a Parts Management Agreement (PMA). A PMA allows ready access to needed spare parts for your automation equipment, all while we own and manage your PMA spare parts inventory.

The service delivers access and availability of critical spares to maximize machine uptime and throughput while reducing overall inventory carrying costs.

## What Are Customers Saying About PMAs?

*"With our downtime per hour in the thousands, it is critical to have PMA components on-site. The PMA gives us peace of mind, and the monthly payment is funded within our operating budget. It's an excellent solution to a very important aspect of our production."*

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# Parts Management Agreements (PMAs)

## We Have the Experience

A PMA provides a flexible, easy-to-use, Rexel-managed inventory service. Our team of experts helps guide you through the selection process by considering critical lines, long lead times, and high acquisition value.

As equipment is modernized, migrated, or new production lines commissioned, parts can be added or subtracted to match the needs for critical spares. You'll never get stuck with spares if a contract is terminated.

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## Benefits of a PMA

### Minimize Inventory Expenses

- Significantly reduce inventory and carrying costs.
- Warranty begins when equipment is removed from PMA stock, not when it is purchased.

### Maximize Production Uptime

- Critical inventory is maintained at your facility for immediate use during emergency breakdowns.
- As your production lines evolve, you can always add or delete parts to maintain critical spares.

### Improve Cash Management

- Eliminate large capital expense of purchasing spare inventory and free up cash for other spending
- Enable more accurate budgeting with fixed, predictable costs and 3- or 5-year agreement terms.

### End-of-Life Product Support

- **Reserved Repair** offers access to repaired spares of older equipment which are secured in a Rockwell Automation repair center with documentation.

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## Trust the supply chain experts at Rexel.

Email us today for a no-obligation FREE consultation.

[DeliveredServices@RexelUSA.com](mailto:DeliveredServices@RexelUSA.com)